



Transforming Document Processing for the CFO Deal Desk

The CFO's deal desk spends tremendous resources handling huge volumes of daily sales transaction documents. Documents such as:

- Sales Opportunity details
- Sales Performance Data & Income Statements
- Legal documents such as MSAs, SLAs, Sales Contracts and NDAs
- Operations information such as Bill of Materials, Cost Estimates and Sales Quotes

The review process is highly inefficient and time consuming. But now the Deal Desk can use automation and AI to fastrack day-to-day sales operations and bring down the overall time required to close a sales transaction.

Introducing QDox For Intelligent Document Processing

QDox is Quantiphi's AI-powered document processing solution accelerator. It is a deep learning-based solution powered by Amazon Web Services that processes documents across thousands of templates and constantly improves with feedback.

Business Use Cases



Deal Desk Automation

- Extract Information from different entities like key value pairs, checkboxes, signatures, seals/stamps etc
- Automate the process of updating the vendor master
- Speed up the turnaround time through real time processing and validation of documents up for review
- Reduce the resources required to process sales transactions



Data Analytics

- Customized dashboards for sales & cost analytics
- Auto updating of workforce distribution sheets
- Deal progress pipeline for opportunity assessment
- Predictive analytics for revenue forecasting
- Sales Performance Review

Features



Ability to extract key data points within different types of documents



Human in the loop mechanism to validate missing or incorrect information



Classification of documents based on stamps/seals/headers



Workflow Automation



User interfaces customization



Integration with ERP platforms



Insights and reports generation

Engagement Journey



Step 1

Rapid sample document testing (1-2 weeks)



Step 2

Setup and implementation



Step 3

QDox Production deployment & support

2022



Recognized as
ML/AI Partner Of The
Year

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Industry Partner Of
the Year

Quantipi is an award-winning AI-first digital engineering company driven by the desire to reimagine and realize transformational opportunities at the heart of business. We are passionate about our customers and obsessed with problem-solving to make products smarter, customer experiences frictionless, processes autonomous and businesses safer.

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Contact aws.practice@quantipi.com for your Document Processing Needs



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